

📅 Daily Sales Planner (No Fluff Edition)

Place: _____ Date: _____

Start each day with focus. End it with wins.

Top 3 Priorities Today

1. _____

2. _____

3. _____

📌 Focus only on these. If it's not on the list, it's noise.

Pipeline Focus

Deals I will move forward today:

_____ \$ / €: _____

_____ \$ / €: _____

_____ \$ / €: _____

Stalled deals I will cut or re-engage:

📌 Keep your pipeline clean. Zombie deals kill momentum.

Prospecting Block

Time blocked for outreach: _____ – _____

of quality touches planned: _____

📌 1 quality touch a day = 20+ a month. Consistency wins.

Client Conversations

Calls/meetings that matter today:

1. _____ Outcome I need: _____

2. _____ Outcome I need: _____

3. _____ Outcome I need: _____

Key overall outcome: _____

☑ Every conversation must move the ball forward.

Quick Wins (Momentum Before Lunch)

Win 1: _____

Win 2: _____

☑ 2 early wins = energy for the rest of the day.

End of Day Wrap-Up

Biggest win today:

Biggest challenge today:

Key action for tomorrow:

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☑ Reflection = improvement. Improvement = results.

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